



SPRING MEMBERSHIP MEETING 2024

March 12-13, 2024

Schedule of Events
(all times eastern)

In Person Location:
Norton Rose Fulbright
1301 6th Avenue, 30th Floor
New York, NY

Online:
March 13 Only
8:30 am – 3:30 pm
Live Stream Video

March 12, 2024 – Meetings and Networking

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| 9:00 AM | Arrival, Registration and Breakfast
Norton Rose Fulbright, 30 th Floor Conference Center |
| 9:00 – 5:00 PM | Networking and Meetings
Rooms: 30M/30P/30R |
| 12:00 PM | Lunch
Conference Center Foyer |
| 11:00 – 11:45 | Digital Content Committee Meeting
Boardroom (open to all interested parties) |
| 12:15 – 1:15 PM | Education Committee Working Lunch
Boardroom (open to all interested parties) |
| 2:00 – 3:30 PM | AIRROC Board Meeting
Boardroom (open to Directors and Council only) |
| 3:30 – 5:00 PM | Networking Reception
Norton Rose Fulbright 30 th Floor Lobby |

March 13, 2024 -- Education Day (In Person and Live Streamed)

8:00 AM **Arrival, Registration and Breakfast**
30th Floor Conference Center

8:45 AM **Welcome, Introductions and CLP Conferment Ceremony**
Carolyn Fahey, Executive Director, AIRROC
Tom Mendralla, Vice President, Swiss Re America Holding Corporation
and Chair of the AIRROC Board of Directors

9:00 AM **A Regulator's View of IBT's, Division's and the 2024 NAIC Priorities**
A roundtable style session with several past and current regulators to look at the latest developments with Insurance Business Transfer and Division activity as well as other happenings at the NAIC.

Panelists:

Kathy Belfi, KB Regulatory Solutions (former Director of Financial Regulation, Connecticut Insurance Department)

John Finston, Finston Consulting Inc. (former Executive Deputy Superintendent for Insurance, NY DFS)

Glen Mulready, Commissioner, Oklahoma Insurance Department

Robert Romano, Partner, Norton Rose Fulbright

10:00 AM **Networking Break**

10:15 AM **The Use of AI in Workers Compensation Legacy Transactions**
Uncover how AI facilitates more assertive risk management strategies, accelerates claims resolution, and drives unparalleled profitability for legacy transactions. Learn how early adopters have used AI to fuel growth and fortify their businesses by leveraging savings to reinvest back into their businesses. Our panel of industry experts will lead us through cutting-edge applications, optimal practices, and progressions in conventional risk assessment techniques.

Panelists:

Rooney Gleason, Chief Insurance Officer, EvolutionIQ

Travis Grulkowski, Principal & Consulting Actuary, Milliman

Justin Herring, Partner, Mayer Brown

Michael Terelmes, Managing Director-USA, Compre Group (Chair)

11:15 AM **Networking Break**

11:30 AM Reopening Closed Remedial Sites

This presentation provides an overview of different ways that formerly closed remedial sites may be reopened and the reasoning why to help provide an understanding of reopeners and what to expect.

Panelists:

Scott Davis, Partner Husch Blackwell

Christopher De Carlo, Senior Technical Advisor, Environmental Insurance, Vertex

Sandra Gaurin, Vice President, Client Services & Technical Support, Vertex (Chair)

12:30 PM Networking Lunch

1:15 PM New Trends in Workers Comp Drugs: Unintended Consequences of the Changing Opioid Laws and Policies

While we have seen a significant decline in opioid prescribing, new medications are diversifying the drivers of pharmacy costs in workers' compensation. New trends are emerging from dermatologicals to anticonvulsants, specialty medications and emerging psychedelics. Of course, all bring unique challenges related to efficacy, safety, cost and potential for abuse – all which deepen the need for insurers to continually monitor closely moving forward.

Panelists:

Stanley Evans, Partner, Gerber Ciano Kelly Brady LLP

Marty Rosemann, Head of Transaction and Legacy Management, Senior VP, Swiss Re

Anthony Sambucini, Chief Executive Officer, ANS Solutions

Troy Smith, Assistant Vice President Claims, Arch

Kimberly Marsh, Vice President, National Accounts, ANS Solutions (Chair)

2:15 PM Networking Break

2:30 PM Nuclear Verdicts & Social Inflation: Juror Biases & Trends

This presentation will discuss the proliferation of nuclear verdicts around the country, some of the psychological reasons behind such verdicts, and will provide practical advice for insureds, insurance carriers, and defense counsel as to how to avoid being on the receiving end of a nuclear verdict. Traditional versus new and recommended defense approaches to addressing liability and damages will be discussed, supported by academic research as well as jury research case studies.

Panelists:

Rachel York Colangelo, Ph.D., National Managing Director of Jury Consulting,
Magna Legal Services

Bob Kopka, Founding Partner, Kopka Pinkus Dolin, PC

Caryn Siebert, Director - Carrier Engagement; Vice President - Carrier Practice,
Gallagher Bassett

3:30 PM Adjourn