



Runoff Deal Market Forum

MAYER | BROWN



Virtual Event

June 9, 2021

10:30 am -1:00 pm (Program)

1:00 pm – 1:30 pm (Networking Rooms)

All Times Eastern

AIRROC and Mayer Brown are pleased to present the 4th annual Runoff Deal Market Forum. Panelists will candidly share their own experiences and insights, lessons learned, highlights and tips for success. Views on the landscape in the midst of COVID-19, the market players, recent deals and deal trends, and a session to highlight lesser known developments that will impact our deals in the coming years.

Schedule

10:30 am

Welcome

David Alberts | Partner, Co-Leader Global Insurance Industry Group, Mayer Brown LLP
Carolyn Fahey | Executive Director, AIRROC

“Deal Climate” :: Runoff is Hot!

The panel will describe the current runoff deal market, including current and anticipated deal demand, the landscape of buyers, and capital needs and availability. How has COVID-19 impacted the runoff deal market?

Panelists:

Linda Johnson | Head of Legacy Practice, TigerRisk Partners
Laura Pearson | Liability Restructuring Manager, PwC UK

11:10 am

Break – Panel Switch

11:15 am

“Under the Radar Potential Game Changers” :: Were you aware of these??

A focused look at some less obvious developments that will likely impact the runoff deal landscape. Selected legal, regulatory and NAIC developments will be covered, such as selected Long-Term Care developments, continued evolution of US Credit for Reinsurance and collateral requirements, impacts of the US-EU Covered Agreement, evolving NAIC investment law changes, and other items to watch.

Panelists:

Larry Hamilton | Partner, Leader US Insurance Regulatory & Enforcement, Mayer Brown

James Mills | Vice President, Legal Counsel, Enstar US

Andy Schallhorn | Deputy Commissioner of Financial Regulation and Chief Actuary |
Oklahoma Insurance Department

11:55 am Break

12:00 pm “Acquirer Insights” :: Perspectives on The Market, The Deals and The Trends

Hear from some of the major players in the current market who are actively acquiring business. What are their thoughts on deal and capital/buyer market trends on deals? What is impact of the influx of new money/financial backers raised by existing players and new entrants? Hear their insights on the deal-making process. Compare and contrast views on auctions vs. private deals and entity vs. portfolios. Panelists will share experiences and examples from actual deals they have been involved in.

Panelists:

Eleni Iacovides | Chief Development Officer, Compré Group

Mayur Patel | Head of M&A and Reinsurance Transactions, Catalina Holdings

Tom Solomon | Group Chief Financial Officer, Randall & Quilter Investment Holdings

Moderator:

David Alberts | Partner, Co-Leader Global Insurance Industry Group, Mayer Brown LLP

1:00 pm Speaker/Sponsor Zoom Drop In Rooms

Presenting firms and speakers will have informal zoom sessions – stop in if you have questions, want to have the chance to connect virtually with a speaker or a company, or just to catch up.

Hosting Companies:

AIRROC

Mayer Brown

Enstar

PwC

TigerRisk

1:30 pm Event Ends