



**AIRROC Virtual IBT (Insurance Business Transfer) Workshop  
February 10, 2021**

10:00 am – 1:05 pm (Education Panels)

1:05 – 2:00 pm (Speakers/Sponsors Virtual “Drop In” Rooms)

***ALL TIMES EASTERN***

**10:00 am**      **Welcome and Introduction**  
Carolyn Fahey, Executive Director, AIRROC

**Overview: The Statutes and Regulatory Landscape**

- The difference between the Division and the IBT laws
- Overview of states and types of laws
- What can a company accomplish with a transaction?

Presenters:

Marty Rosemann, Senior VP and Global Head of Direct Claims, Swiss Re America  
Mark Goodman, Partner, Freeborn & Peters

**10:25 am**      **Panel Switch/ Break**

**10:30 am**      **The Regulators: Viewpoints and Considerations**

- Discussion with various state regulators and interested parties
- Pro and Con viewpoints
- What are the benefits?
- What are the concerns?
- NAIC Update

Panelists:

Elizabeth Dwyer, Superintendent of Banking and Insurance, Rhode Island  
Scott White, Commissioner of Insurance, Commonwealth of Virginia  
Roger Schmelzer, President & CEO, National Conference of Insurance  
Guaranty Funds  
Robert Romano, Partner, Locke Lord LLP  
Jonathan Bank, Of Counsel, Locke Lord LLP (panel chair)

**11:30 am**      **Panel Switch/ Break**

**11:35 am      The OK Process: Lessons Learned**

- How does it work?
- Role of Independent expert
- Regulatory and Court approvals
- Comment period
- Participants from companies involved in transactions thus far

Panelists:

Glen Mulready, Commissioner of Insurance, Oklahoma  
Robert Redpath, Senior VP and Corporate Counsel, Enstar  
Chris Reichow, U.S. General Counsel and Executive Vice President,  
R&Q Solutions, LLC  
Steve Dicenso, Principal and Consulting Actuary, Milliman  
John Sparks, Odom & Sparks (panel chair)

**12:30 pm      Panel Switch/Break**

**12:35 pm      SUPER PANEL**

- Q&A session with ALL Panelists

Participants:

Elizabeth Dwyer, Superintendent of Banking and Insurance, Rhode Island  
Glen Mulready, Commissioner of Insurance, Oklahoma  
Scott White, Commissioner of Insurance, Commonwealth of Virginia  
Roger Schmelzer, President & CEO, National Conference of Insurance  
Guaranty Funds  
Robert Redpath, Senior VP and Corporate Counsel, Enstar  
Chris Reichow, U.S. General Counsel and Executive Vice President,  
R&Q Solutions, LLC  
Marty Rosemann, Senior VP and Global Head of Direct Claims, Swiss Re  
Steve Dicenso, Principal and Consulting Actuary, Milliman  
Jonathan Bank, Of Counsel, Locke Lord LLP  
Mark Goodman, Partner, Freeborn & Peters  
Robert Romano, Partner, Locke Lord LLP  
John Sparks, Odom & Sparks

Moderators:

Bill Bouvier, Vice President, Director, Assumed Reinsurance, RiverStone  
Tom Mendralla, Vice President, Portfolio Management, Swiss Re America

**1:05 pm      Sessions End and Zoom Drop-in Rooms Start**

Presenting firms and speakers will have informal zoom sessions to answer attendee questions in smaller groups.

**2:00 pm      Event Ends**