

# CHICAGO REGIONAL EDUCATION DAY

MAY 24, 2023

Brought to  
you by:



In Person Location:  
ABA Conference Center  
321 North Clark Street, 21<sup>st</sup> Floor  
Chicago, IL 60604

Online:  
8:30 am – 4:00 pm  
Central Time  
Live Stream Video

## Schedule of Events

**8:00 AM Registration and Continental Breakfast**

**8:30 AM Welcome**

Tom Mendralla, Vice President, Portfolio Management, Swiss Re and Co-Vice Chair,  
AIRROC Board of Directors

### **Legacy Market Overview and the Nuts and Bolts of Legacy Transactions**

What do you know about the insurance legacy sector? Our panel will provide some data and insights on deals, activity and trends in the legacy market and then turn to the transactions that are most used in legacy deals. Do you know what LPT, ADC or IBT means? Why would a company want to enter into a legacy transaction? Learn about these topics and more in a session presented by our Next Gen Council. The focus will be on how runoff works/supports the industry, key definitions, motivations for a legacy transaction, players and roles, process (review, pricing, completion), legal considerations.

#### **Panelists:**

Natalie Bradley, Director, Reinsurance Solutions, Capital Advisory, Aon  
Juliana Toes, Associate, Mayer Brown  
Layla Trummer, Structurer, Capital Partners, Munich Re US  
Katie Reynolds, Reinsurance Specialist, The Hartford (Chair)

**9:30 AM Networking Break**

- 9:45 AM**      **PFAS: The Past, Present, and Future**  
The environmental effects of PFAS – commonly known as forever chemicals – have sparked litigation and new regulations in recent years. As the name suggests, they will be around for a while, but how long-lasting will their effects be on the insurance and reinsurance industry? This presentation will provide an update on current PFAS-related litigation and explore the issues reinsurers could face.
- Panelists:**  
Tom O’Kane, Vice President, Munich Re America  
Peter Steffen, Partner, Smith Gambrell Russell  
David Young, Vice President, Direct Claims, Resolute Management, Inc.
- 10:45 AM**      **Networking Break**
- 11:00 AM**      **Insurance Business Transfers: A Progress Report**  
This session will provide an update on IBTs (Insurance Business Transfers) both specifically to Oklahoma since they have several transactions completed — and more broadly a look at what is happening in the industry overall and at the NAIC. Will the momentum for IBTs continue to increase? Have there been changes to the process from what has been learned so far? What does the future hold?
- Panelists:**  
Bo DeBose, Assistant General Counsel, Oklahoma Insurance Department  
Peter Hartt, US Head of Compliance and Regulatory Affairs, R&Q Insurance Holdings  
John Sparks, Founding Partner, Odom & Sparks  
Ed Torres, Executive Vice President, Gallagher Re  
Lisa Millington, Of Counsel, Odom & Sparks (Chairman)
- 12:00 PM**      **Keynote Speaker**  
  
AIRROC is pleased to welcome **Dana Popish Severinghaus, Director of the Illinois Department of Insurance** as our keynote speaker.
- 12:30 PM**      **Networking Luncheon**
- 1:15 PM**      **Legal Update: Developments in Insurance, Reinsurance and Arbitration Case Law**  
This session will focus on recent case law on issues such as the enforcement of arbitral subpoenas, the duty to defend, and follow the fortunes/settlements.
- Panelists:**  
Karen Borg, Consulting Director, Reinsurance Contracts, CNA  
Robin Dusek, Legal Counsel, Cohn & Baughman  
Anthony Mormino, Senior Legal Counsel, Senior Vice President, Swiss Re  
Teresa Snider, Partner, Porter Wright Morris & Arthur
- 2:15 PM**      **Networking Break**

**2:30 PM**

**Negotiation Strategies**

Almost every aspect of our working lives involves some form of negotiation. And yet, it is a skill that most of us have learned “on the job” through trial and error. In this session, we’ll hear from four seasoned industry professionals from different corners of the run-off world about how they approach negotiations, the lessons they have learned, and the techniques and strategies they have employed to achieve desired outcomes.

**Moderators:**

Elizabeth Mazzocco, Associate, Foley & Lardner LLP

Andrew Meerkins, Senior Counsel, Foley & Lardner LLP

**Panelists:**

Judy Harnadek, Vice President, Reinsurance, Resolute Management, Inc.

Peter O’Meara, Senior Counsel, Aon

Wesley Sunu, Associate General Counsel – Insurance Services, Sentry Insurance

Kay Wilde, Director of Reinsurance Claims, Allstate

**4:00 PM**

**Adjourn to Networking Reception @ Foley & Lardner LLP**

The cocktail reception will be held in this building on the 30th floor, in the offices of Foley Lardner. Please take the elevator to the 1st floor and cross over to the elevator bank at the center of the lobby, which will take you to the 30th floor. There will be Foley staff and signage in the lobby to direct you.